

CONSULTANCY & PRICING GUIDE

SPRAY BOOTH CONSULTANCY DONE RIGHT.

Design, sourcing and full project delivery for bodyshops, fabricators and workshops, backed by the kind of trade knowledge you won't find off the shelf.

Get your spray booth right
before you build it.

15
years' trade expertise

Three ways to work with APEX

Each service stands on its own, or builds into the next as your project grows. Start with a design, add sourcing when you're ready to buy, or hand us the whole thing from day one.

01 – DESIGN

Design Service

A full site assessment, scaled CAD drawings and an equipment specification, giving you a fully specified concept before you commit to a build.

From £499

CONFIRMED AT
CONSULTATION



02 – BUYING

Buying Service

We source your equipment through the supplier network we've built up over the years, and always come back with three quotes, typically saving 15–20% off list price.

From £999

CONFIRMED AT
CONSULTATION



03 – TURNKEY

Turnkey Service

Design, sourcing and installation coordination in one consultancy-led project, delivered as a working, fully commissioned system.

From £1,499

CONFIRMED AT
CONSULTATION

Why work with APEX

A spray booth is a significant investment, so every design is shaped around your floorplan and the way you actually work, not pulled off a shelf. That comes from 15 years of practical, real-world knowledge of what performs and what to avoid, so sizing, extraction and layout are right from the start.

Trade & Workshop Owners

Bodyshops, fabricators and workshop owners planning a new booth or reconfiguring their space get a clear, fully specified plan before committing to a build.

Architects & Specifiers

Architects, contractors and specifiers working on a wider project get professional drawings and an equipment specification to fold into their own documentation.

Get Your Booth Right Before You Build It

A full site assessment, scaled CAD drawings and a complete equipment specification, giving you a clear, professional concept to plan around, brief contractors with, or take straight into a full installation.

We review your space, power, access and extraction requirements on site, then turn that assessment into scaled drawings and a full specification, so you get sizing, layout and compliance guidance you can trust, whoever ends up building it.

Use the finished design with APEX for full supply and installation, or take it to an installer of your choice. The drawings and specification are yours either way.

DESIGN SERVICE

From £499

CONFIRMED AT CONSULTATION

- + 1 day on-site & consultation
- + Scaled CAD drawings
- + Equipment specification
- + Compliance guidance
- + 3 design revisions included

Final price is confirmed at your consultation based on scope. Revisions beyond the 3 included are chargeable; just ask us for a per-revision rate.



Site Assessment

We review your space, power, access and extraction requirements to understand what your site can support.



CAD Drawings

Scaled layouts so you can see the design before you commit, giving a clear visual reference for your space.



Equipment Specification

A detailed specification of the equipment required, based on your design, so you know exactly what's needed.



Compliance Guidance

Safety and environmental compliance advice built into every design, meeting the standards your workshop needs.

How we design your booth

1

Enquiry

Tell us about your space, your budget and what you need to finish.

2

Consultation

We talk through layout, extraction, options and compliance considerations.

3

Design & Drawings

You receive scaled drawings and a full equipment specification.

Best for: workshop owners planning a new booth or reconfiguration, and architects or specifiers who need a professional reference to fold into a wider project. Pricing is confirmed at consultation once we understand your site. 3 design revisions are included, with further revisions charged separately.

Let Us Source the Right Equipment

Sourcing the right spray booth equipment is hard to get right if you don't already know the market. We work out what you need, put it to our network of suppliers, and always come back with three quotes.

Tell us what you need, or use our Design Service and let us work it out for you, and we'll compare options across our supplier network, using what we know about the market to negotiate the best price.

You place the order directly with your chosen supplier, so you're always in control of who you're buying from. We then coordinate delivery through to your door.

BUYING SERVICE

From £999

CONFIRMED AT CONSULTATION

- + 3 supplier quotes compared
- + Typically saves 15–20% off list price
- + Trade sourcing & negotiation
- + Order management support
- + Delivery coordination
- + Compliance guidance included

Final price is confirmed at your consultation based on the scope and number of items to source.

15–20%

Typical savings off list price. Our relationships with suppliers and buying power mean the equipment you buy direct is usually significantly cheaper than sourcing it yourself, even after our fee.



Supplier Sourcing

We use our trusted supplier network to find the right kit for your workshop.



Price Negotiation

We use our market knowledge and buying power to secure the best possible price.



Three Separate Quotes

Clear pricing across three suppliers so you can be confident you're getting the best deal.



Order & Delivery

We handle everything to order placement, then coordinate delivery to your site.

How we source your equipment

1

Enquiry

Tell us what you need and your budget.

2

Sourcing

We compare options across our supplier network.

3

Recommendation

Three separate quotes so you can see clear, competitive pricing.

4

Order & Delivery

You order direct; we coordinate delivery to you.

Best for: workshops that know what they need but don't have the time, contacts or market knowledge to source it efficiently themselves. Final pricing is confirmed at your consultation.

From First Sketch to Ready-to-Use System

Design, equipment sourcing and installation coordination brought together into one consultancy-led project, so you're not left managing designers, suppliers and installers yourself.

We act as your consultant throughout: designing the system, sourcing the right equipment, and coordinating with your chosen installer, so you end up with a tested, compliant system that's ready to use.

Installation is carried out by your chosen installer, which may be APEX or another qualified installer depending on the equipment involved. You review the full design and fixed quote before any sourcing or installation work begins.

TURNKEY SERVICE

From £1,499

**PLUS % OF PROJECT VALUE ·
CONFIRMED AT CONSULTATION**

- + Full design & drawings
- + Equipment sourcing
- + Installation coordination
- + Compliance & handover

Starts from £1,499 and scales as a percentage of total project value, confirmed at your consultation once the scope is understood.



Design & Drawings

Your system designed and drawn around your space.



Equipment Sourcing

Booths, ovens and ancillaries sourced and coordinated as one package.



Installation Coordination

We liaise with your installer to ensure the system is fitted, ducted and commissioned to the design.



Compliance & Handover

Safety and environmental compliance guidance, and a ready-to-use handover.

From design to handover

1

Site Visit

We assess your space, power and extraction on site.

2

Design & Proposal

You receive a full design, specification and fixed quote.

3

Sourcing & Coordination

We source equipment and coordinate fitting, ducting and commissioning.

4

Handover

A tested, compliant, ready-to-use system.

Best for: businesses that want the whole process managed for them, from initial concept through to a working, compliant system on their premises. Your fixed quote is confirmed at consultation, before any sourcing or installation begins.

AT A GLANCE

Compare the services

Not sure where to start? Here's what's included in each, side by side.

	Design From £499	Buying From £999	Turnkey From £1,499
Site assessment	✓	—	✓
Scaled CAD drawings	✓	—	✓
Equipment specification	✓	—	✓
Compliance guidance	✓	✓	✓
3 supplier quotes	—	✓	✓
Trade sourcing & negotiation	—	✓	✓
Delivery coordination	—	✓	✓
Installation coordination	—	—	✓
Price	From £499	From £999	From £1,499

Compliance guidance is included as standard across every package. All prices confirmed at your consultation once we understand the scope of your site. Design fee includes 3 revisions; further revisions are chargeable. Turnkey pricing scales with total project value.

Ready to get started?

Get in touch with the APEX team to discuss your requirements and arrange a consultation or site visit.

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